Executive Workshop:

Experiences and Strategies to Publish in High Quality International Publications

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Micro and small businesses international business wine entrepreneurship strategic management tourism

TITLE .	CITED BY	YEAR
COVID-19: impacts and implications for hospitality, tourism and community. The case of Mendoza A Duarte Alonso, A Bressan, LJ Santoni, SK Kok, OTK Vu Current Issues in Tourism, 1-17		2021
The role of tradition for food and wine producing firms in times of an unprecedented crisis A Bressan, AD Alonso, OTK Vu, LTH Do, W Martens British Food Journal		2021
Entrepreneurs' impact on the wider community: a comparative study of commercial beekeepers through the lens of social role theory AD Alonso, M O'Shea, S Kok, A Bressan Society and Business Review		2021
Food tourism development in wine regions: perspectives from the supply side A Duarte Alonso, W Martens, JLT Ong Current Issues in Tourism, 1-19		2021
Sense of place and certainty in uncertain socioeconomic conditions: contributions of local cuisine to culinary tourism A Duarte Alonso, S Kiat Kok Journal of Heritage Tourism 16 (3), 247-262	2	2021
Knowledge management and the business development journey: a knowledge-based view among micro firms A Duarte Alonso, SK Kok, A Bressan, M O'Shea Knowledge Management Research & Practice, 1-13		2021
Peru's emerging craft-brewing industry and its implications for tourism A Duarte Alonso, S Kok, M O'Shea International Journal of Tourism Research 23 (3), 319-331		2021
Knowledge and the family firm through generations: a knowledge-based approach in various geographic contexts A Duarte Alonso, S Kok Knowledge Management Research & Practice 19 (2), 239-252	1	2021

	Perceived contributory leisure in the context of hobby beekeeping: a multi-country comparison A Duarte Alonso, SK Kok, M O'Shea Leisure Studies 40 (2), 243-260	2	2021
	Filling up the sustainability glass: wineries' initiatives towards sustainable wine tourism A Duarte Alonso, A Bressan, S Kiat Kok, S O'Brien Tourism Recreation Research, 1-15	1	2021
	The influence of school and family education towards a professional career: the case of the wine industry in two emerging economies A Duarte Alonso, SK Kok Journal of Education and Work 34 (2), 183-198		2021
	Facing and responding to the COVID-19 threat—an empirical examination of MSMEs AD Alonso, A Bressan, SK Kok, N Sakellarios, A Koresis, M O'Shea, European Business Review	7	2021
	Confronting the unprecedented: micro and small businesses in the age of coronavirus disease 2019 A Bressan, AD Alonso, SK Kok International Journal of Entrepreneurial Behavior & Research	5	2021
	Sensing, seizing and reconfiguring: Understanding wine tourism development in emerging economies through the dynamic capabilities approach AD Alonso, SK Kok Tourism Analysis 26 (2-3), 2-3	5 *	2021



https://scholar.google.com/citations?user=73e7txoAAAAJ&hl=en&oi=ao

Summary

202 published peer-reviewed articles since 2005

• 14 in the pipeline

9 articles written in 2021

 Projects in Vietnam and internationally, involving co-authors from 5 different nations

Experiences and strategies

Be 'niche' / creative in what is researched

Be strategic in choosing industry/industries

Be selective in choosing journals

Be selective in choosing collaborators

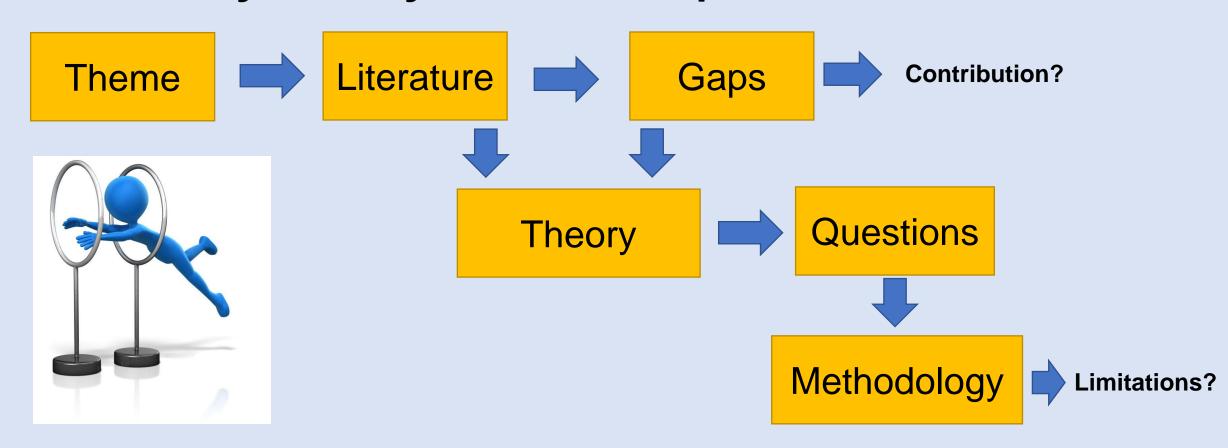
Be transparent (nothing to hide), do not cut corners

Be prepared to fail/be rejected multiple times

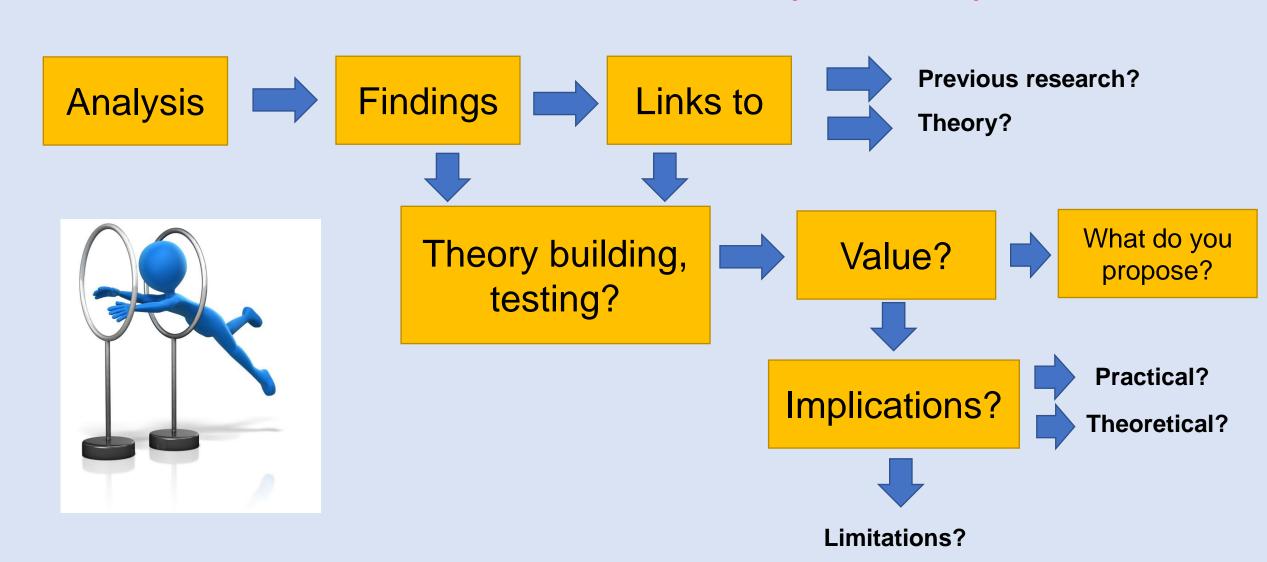
Have a pipeline of articles as the journey is long and lonely

Be 'niche' / creative in what you study

It's not always what you like... but passion counts!



Be 'niche' / creative in what you study



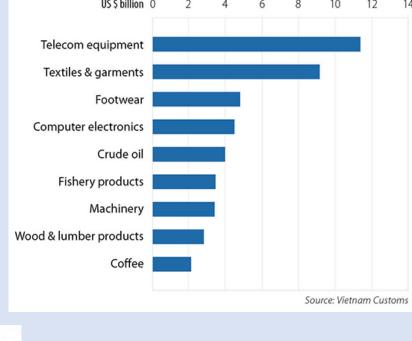
Be strategic in choosing industry/industries

Anything out there which interests you?

...And would also attract editors?







Vietnam's Top Export Commodities (first half 2014)



Be selective in choosing journals

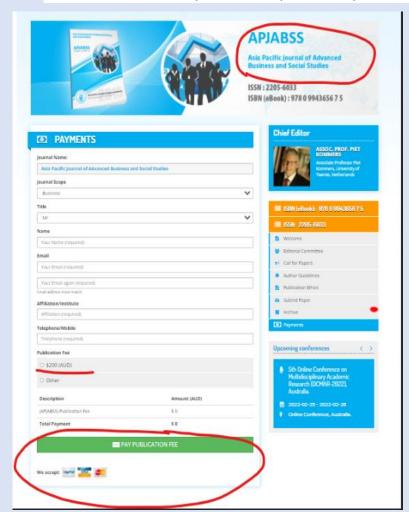
If the chosen theme is restrictive (too niche?), not many journals will publish it...



Be selective in choosing journals

International Journal of Innovative Research and Scientific Studies ISSN: 2617-6548 Scopus Indexed Journal

I would like to invite you to submit your article for publication in *International* Journal of Innovative Research and Scientific Studies (IJIRSS), ISSN: 2617-6548. It is a Scopus indexed open access peer-reviewed journal. It





Journal Menu

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- Reviewer Board
- Topical Advisory Panel
- Instructions for Authors
- Special Issues

Current at 6 December 2019

- Topical Collections
- Article Processing Charge
- Indexing & Archiving
- Editor's Choice Articles

Open Access and Article Processing Charge (APC)

All articles published in Urban Science (ISSN 2413-8851) are published in full open access. In order to provide free access to readers, and to cover the costs of peer review, copyediting, typesetting, long-term archiving, and journal management, an article processing charge (APC) of 1000 CHF (Swiss Francs) applies to papers accepted after peer review. In addition to Swiss Francs (CHF), we also accept payment in Euros (EUR), US Dollars (USD), British Pound Sterling (GBP), Japanese Yen (JPY) or Canadian Dollars

Local VAT or Sales Tax will be added if applicable.

Submitted papers should be well formatted and use good English. Authors may use MDPI's English editing service prior to publication or during author revisions. Note that many national and private research funding organizations and universities explicitly cover APCs for articles resulting from funded research projects. Discounts are also available for authors from institutes which participate in MDPI's Institutional Open Access Program (IOAP).

Please note that for papers submitted after 31 December 2021, an APC of 1200 CHF applies.

Australian Business Deans Council (ABDC Journal List/Ranking).

Cullent at 6 December 2015						
Journal Title	Publisher	ISSN	ISSN Online	Year Incepti	Field of Res	€2019 Rating
4OR	Springer Nature	1619-4500	1614-2411	2003	1503	В
AACE International Transactions	AACE International	1528-7106	1528-7106	1967	1503	В
Abacus	Wiley-Blackwell Publishing	0001-3072	1467-6281	1965	1501	Α
Academia Economic Papers	Institute of Economics, Acad	1018-161X		1973	1402	С
Academy of Accounting and Financial Studies Journal	Academy of Accounting and	1096-3685		1997	1501	С
Academy of Management Annals	Academy of Management	1941-6520	1941-6067	2008	1503	A*
Academy of Management Discoveries	Academy of Management	2168-1007		2015	1503	Α
Academy of Management Journal	Academy of Management	0001-4273	1948-0989	1958	1503	A*
Academy of Management Learning and Education	Academy of Management	1537-260X	1944-9585	2002	1503	A*
Academy of Management Perspectives	Academy of Management	1558-9080	1943-4529	1987	1503	Α
Academy of Management Review	Academy of Management	0363-7425	1930-3807	1976	1503	A*
Academy of Marketing Studies Journal	Jordan Whitney Enterprises,	1095-6298	1095-6298	1980	1505	В
Accident Analysis and Prevention	Elsevier	0001-4575	1879-2057	1969	1507	A*
Accountancy Business and the Public Interest	Association for Accountancy	1745-7718		2002	1501	В
Accounting Accountability and Performance	Griffith University	1445-954X		1995	1501	С
Accounting and Business Research	Taylor & Francis Online	0001-4788	2159-4260	1970	1501	Α

Be selective in choosing collaborators



Work ethic, Urgency, Reliability, Integrity



Be transparent ("nothing to hide"), do not cut corners









Be prepared to fail/be rejected multiple times

... I hope you are well at this time. I write on this occasion concerning that above manuscript which you submitted to XYZ on September 7th. At the very outset I want to thank you for entrusting us with your work and for your patience.

On receipt and processing, your manuscript was assigned to me for an initial assessment. This is necessary because we receive a very large number of manuscripts for consideration and we have to be selective about which ones to enter into review.

I am very sorry to inform you that I will not be progressing your manuscript through the review system on this occasion. My decision on this front is motivated by two primary considerations, namely contribution and fit. As you will have seen on our homepage, empirical articles should have well articulated and strong theoretical foundations. Having read your manuscript, it is not entirely clear to me where you make a theoretical contribution to x theory. In your literature review sections you provide a short account of aspects of x theory, but what the argument is, or where it connects with the empirical work that you offer, is unclear....

While I am certain that the decision on this occasion will come as very disappointing news, I very much hope that the outcome of this specific submission will not discourage you from the submission of future manuscripts that may be of relevance to European Management Review.

With very best regards,

Yours sincerely,

Michael

Prof. XYZ Editor in Chief, XYZ



Keep on writing: Have a pipeline of articles... the publication journey is long, harsh, and lonely...



Duarte Alonso, A., Bressan, A., Santoni, L.J., Kok, S.K., and Vu, O.T.K. (2021). COVID-19: impacts and implications for hospitality, tourism and community. The case of Mendoza. Current Issues in Tourism, forthcoming. ABDC Ranking: A

Bressan, A., Alonso, A.D., Vu, O.T.K., Do, L.T.H., & Martens, W. (2021). The role of tradition for food and wine producing firms in times of an unprecedented crisis. *British Food Journal*, forthcoming. ABDC Ranking: B

Duarte Alonso, A., Martens, W., and Ong, L.T. (2021). Food tourism development in wine regions: Perspectives from the supply side. Current Issues of Tourism, forthcoming. ABDC Ranking: A

Duarte Alonso, A., Kok, S., Bressan, and O'Shea, M. (2021). Knowledge management and business development trajectories among micro firms: A knowledge-based view and dynamic capabilities approach. Knowledge Management Research and Practice, forthcoming. ABDC Ranking: A

Duarte Alonso, A., Bressan, A., Kok, S.K. and O'Brien, S. (2021). Filling up the sustainability glass: Wineries' initiatives towards sustainable wine tourism. Tourism and Recreation Research, forthcoming. **ABDC Ranking:** A

Duarte Alonso, A., O'Shea, M., Kok, S., and Bressan, A. (2021). Entrepreneurs' impact on the community: A comparative study of commercial beekeepers through the lens of social role theory. Society and Business Review, 16(3), 459-475. ABDC Ranking: B

Duarte Alonso, A., Bressan, A., Kok, S.K., Sakellarios, N., Koresis, A., O'Shea, M., Buitrago Solis, M.A., and Santoni, L.J. (2021). Facing and responding to the COVID-19 threat – An empirical examination of MSMEs. European Business Review, 33(5), 775-796. ABDC Ranking: B

Bressan, A., Duarte Alonso, A. and Kok, S.K. (2021). Confronting the unprecedented: Micro and small businesses in the age of COVID-19. International Journal of Entrepreneurial Behavior and Research, 27(3), 799-820. ABDC Ranking: B

Duarte Alonso, A., Kok, S.K. (2021). The influence of school and family education towards a professional career: The case of the wine industry in two emerging economies. Journal of Education and Work, 34(2), 183-198. ABDC Ranking: B

Duarte Alonso, A., Kok, S.K., and O'Shea, M. (2021). Perceived contributory leisure in the context of hobby beekeeping: A multicountry comparison. *Leisure Studies*, 40(2), 243-260. **ABDC Ranking:** A



Trends

Less "mercy"

More competitiveness, Longer reviewing times,



Fewer reviewers (again: longer waiting time),
More reviewers assessing your work (some journals),
A huge difference in quality of reviews,
Less communication between editors/authors,

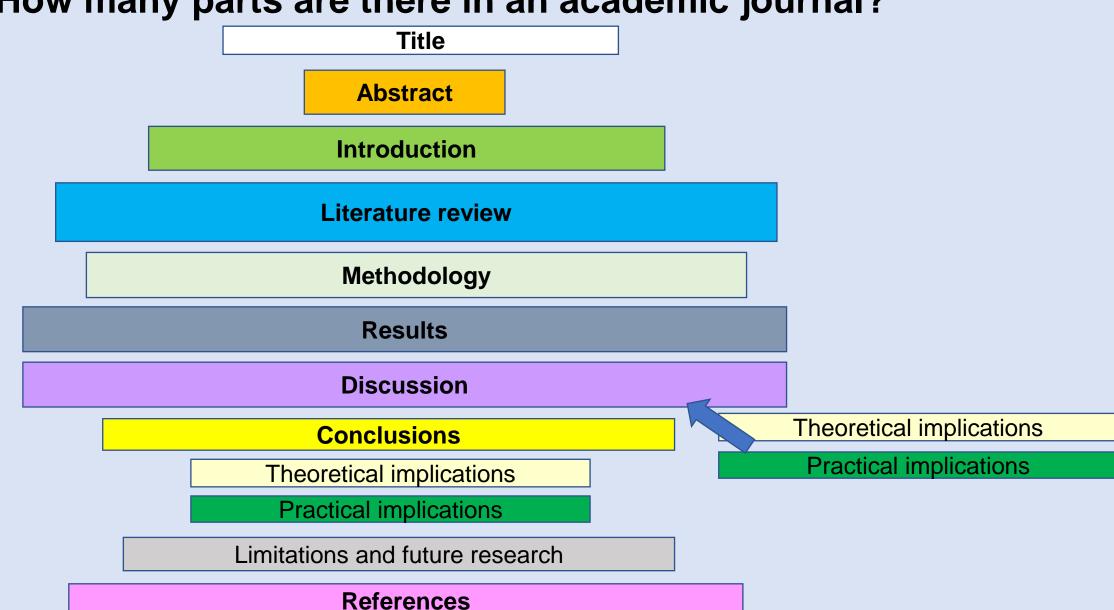
The writing journey 1

January	February	March	April	May	June		July	August	September	October	November I	
)—			<u> </u>	0	·	· (_	
Find theme					_ S	Submitted Manuscripts					_ ↓	
Find team members												
Identify needs/match					S	TATUS		D TITLE		CREATED	SUBMITTED	
FEASIBILITY: If yes, then:					-			(
Review literature					AL	0012 hospit			Integrating tradition and innovation within a wine tourism and 21-Jan-2021 21-Jan-2021 hospitality experience View Submission			
Identify gaps												
Identify target journals								Cover Le	ter		1	
Develop questions*						☑ Contact Journal						
Contact businesses					-							
	Collect data											
	* Maximise interview								T			
		Saturation?	Transcribing									
			Lit. Review	Transcribing								
				Feel the data								
					Choos	e theme 1						
					Start w	rite up						
							Write up					
								Write up				
								Proof-read				
								Final reflection				
								(contributions?	•			
									Send to journal			
									Waiting time			
									Keep an eye on journal			
										Continue to Theme 2		
											Start all over	

The writing journey 2 How many parts are there in an academic journal?



The writing journey 2 How many parts are there in an academic journal?



Title quiz

ABSTRACT

Drawing on the theory of resilience, and on an international sample of 45 predominantly small hospitality businesses, this exploratory study extends knowledge about the key concerns, ways of coping, and the changes and adjustments undertaken by these firms' owners and managers during the COVID-19 outbreak. The various emergent relationships between the findings and the considered conceptual underpinnings of the literature on resilience, revealed nine theoretical dimensions. These dimensions critically illuminate and extend understanding concerning the actions and alternatives owners-managers resorted to when confronted with an extreme context. For instance, with financial impacts and uncertainty being predominant issues among participants, over one-third indicated actioning alternative measures to create much-needed revenue streams, and preparing for a new post-COVID-19 operational regime, respectively. Furthermore, 60 percent recognised making changes to the day-to-day running of the business to respond to initial impacts, or biding time in anticipation of a changing business and legal environment.

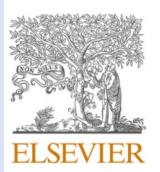
Title quiz choices

Managing the impacts and aftermath of COVID-19: An international perspective

How hospitality firms located in seven different countries manage the aftermaths and impacts of COVID-19: A comparative study across countries

COVID-19, aftermath, impacts, and hospitality firms: An international perspective

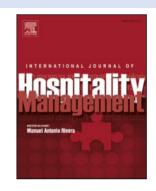
Title quiz answer



Contents lists available at ScienceDirect

International Journal of Hospitality Management





COVID-19, aftermath, impacts, and hospitality firms: An international perspective



The end...





Thank you

Please feel free to ask questions